# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) November 2, 2011

### **BECTON, DICKINSON AND COMPANY**

(Exact Name of Registrant as Specified in Its Charter) **New Jersey** (State or Other Jurisdiction of Incorporation) 001-4802 22-0760120 (Commission File Number) (IRS Employer Identification No.) 07417-1880 1 Becton Drive, Franklin Lakes, New Jersey (Address of Principal Executive Offices) (Zip Code) (201) 847-6800 (Registrant's Telephone Number, Including Area Code) N/A (Former Name or Former Address, if Changed Since Last Report) Check the appropriate box below if the Form 8-K Filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On November 2, 2011, Becton, Dickinson and Company ("BD") issued a press release announcing its financial results for its fourth fiscal quarter and fiscal year ending September 30, 2011. A copy of the press release is furnished as Exhibit 99.1 to this report.

The press release furnished as Exhibit 99.1 contains certain financial measures that differ from those presented in accordance with U.S. generally accepted accounting principles ("non-GAAP measures"), as follows:

- Revenues. We present international and total revenue growth rates (for the total company and each of its segments and units, and for our safety-engineered devices) after eliminating the effect of foreign currency translation, including gains or losses from our hedging activities. We believe that these measures of revenue growth allow investors to better understand the underlying operating results of BD and facilitate comparisons to prior periods.
- <u>Earnings Per Share from Continuing Operations</u> We present our diluted earnings per share from continuing operations ("EPS") for the fourth quarter of fiscal year 2011 and for the full 2011 fiscal year after eliminating the non-cash charge resulting from the discontinuance of a research program within our Diagnostic Systems unit. We believe this measure of EPS, adjusted for the impact of this cost, allows investors to more easily compare BD's financial performance with prior periods.

We also present our EPS growth for the fourth quarter of fiscal year 2011 and for the full 2011 fiscal year after eliminating the effect of foreign currency translation, including gains or losses from our hedging activities. We believe that eliminating the effect of foreign currency translation allows investors to better understand the underlying operating results of BD and facilitates comparisons to prior periods.

We also present our EPS for fiscal year 2010 after eliminating the non-cash charge related to health care reform impacting Medicare Part D reimbursements. This item is not considered by management to be part of ordinary operations. We believe this adjusted measure of EPS is more indicative of BD's underlying performance for fiscal year 2010, and allows investors to better assess our EPS performance for fiscal year 2011.

BD's management uses each of these non-GAAP measures in its own evaluation of BD's performance, particularly when comparing performance to past periods. Management also uses the non-GAAP results for budget planning purposes on a quarterly and annual basis.

BD provides non-GAAP measures to investors on a supplemental basis, as they provide additional insight into BD's financial results. Management believes the non-GAAP results provide a reasonable measure of BD's underlying performance before the effects of items that are considered by management to be outside of BD's underlying operational results or that affect period to period comparability.

Non-GAAP results should not be considered in isolation and are not in accordance with, or a substitute for, GAAP results. Our non-GAAP results may differ from similar measures used by other companies, even if similar terms are used to identify such measures. Although BD's management believes non-GAAP results are useful in evaluating the performance of its business, its reliance on these measures is limited since items excluded from such measures may have a material impact on BD's net income, earnings per share or cash flows calculated in accordance with GAAP. Therefore, management typically uses non-GAAP results in conjunction with GAAP results to address these limitations. Investors should also consider these limitations when evaluating BD's results.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

 $Exhibit \, 99.1 \qquad Press \, release \, dated \, November \, 2, \, 2011, \, which \, is \, furnished \, pursuant \, to \, Item \, 2.02$ 

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> BECTON, DICKINSON AND COMPANY (Registrant)

By: /s/ Gary DcFazio

Gary DcFazio Vice President and Corporate Secretary

Date: November 2, 2011

1 Becton Drive Franklin Lakes, NJ 07417 www.bd.com

News Release



Contact:

Monique N. Dolecki, Investor Relations — 201-847-5453 Colleen T. White, Corporate Communications — 201-847-5369

#### BD ANNOUNCES RESULTS FOR 2011 FOURTH FISCAL QUARTER AND FULL YEAR

Franklin Lakes, NJ (November 2, 2011)—BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly revenues of \$2.051 billion for the fourth fiscal quarter ended September 30, 2011, representing an increase of 9.5 percent from the prior-year period, or 4.0 percent on a foreign currency-neutral basis.

For the full fiscal year ended September 30, 2011, BD reported revenues of \$7.829 billion, representing an increase of 6.2 percent over the prior year. On a foreign currency-neutral basis, revenues increased 2.9 percent, despite an unfavorable comparison to the prior year of about 2.0 percentage points due to strong sales related to the H1N1 flu pandemic, supplemental spending in Japan and stimulus spending in the U.S. in fiscal year 2010.

"We are pleased with our solid finish to fiscal year 2011. Despite a challenging business environment, all segments contributed to our success and growth," said Vincent A. Forlenza, Chief Executive Officer and President. "We will continue to drive operational efficiencies and make capital and R&D investments to support our innovation strategy as we look to fiscal year 2012 and beyond."

#### Update on the Acquisition of Carmel Pharma, AB

As announced in August 2011, the Company completed the acquisition of Carmel Pharma, AB, a Swedish company that manufactures the BD PhaSeal<sup>TM</sup> System. This is the leading closed-system drug transfer device for the safe handling of hazardous drugs that are packaged in vials. The financial impact of the acquisition on our fourth quarter results was in line with our guidance.

#### Fourth Quarter Earnings and Analysis of the Full Fiscal Year 2011 and 2010 Earnings

Reported diluted earnings per share from continuing operations for the fourth quarter were \$1.36, compared with \$1.24 in the prior-year period, representing a 9.7 percent increase. Current quarter results included a non-cash charge of \$9 million, or \$0.03 per share from continuing operations, resulting from the discontinuance of a research program within the Diagnostic Systems unit. Excluding this item, adjusted diluted earnings per share from continuing operations increased by 12.1 percent to \$1.39, compared with \$1.24 in the prior-year period. On a foreign currency-neutral basis, adjusted diluted earnings per share from continuing operations for the fourth quarter increased by 8.1 percent.

For the full fiscal year ended September 30, 2011, reported diluted earnings per share from continuing operations were \$5.59, compared with \$4.90 in the prior fiscal year, representing an increase of 14.1

percent. Excluding the aforementioned charge of \$9 million, or \$0.03 per share from continuing operations, and the 2010 fiscal year charge of \$0.04 per share from continuing operations related to healthcare reform impacting Medicare Part D reimbursements, adjusted diluted earnings per share from continuing operations increased by 13.8 percent to \$5.62, compared with \$4.94 in the prior-year period. On a foreign currency-neutral basis, adjusted diluted earnings per share from continuing operations for the fiscal year increased 8.1 percent.

#### Segment Results

In the BD Medical segment, worldwide revenues for the quarter were \$1.055 billion, representing an increase of 10.0 percent compared with the prior-year period. Revenues increased 3.8 percent on a foreign currency-neutral basis. Segment revenue growth reflected strong Diabetes Care and international safety sales, along with solid sales of Pharmaceutical Systems products. For the twelve-month period ended September 30, 2011, BD Medical revenues increased 5.6 percent, or 2.3 percent on a foreign currency-neutral basis

In the BD Diagnostics segment, worldwide revenues for the quarter were \$642 million, representing an increase of 8.6 percent compared with the prior-year period, or 3.8 percent on a foreign currency-neutral basis. Revenues reflected solid growth in both the Women's Health and Cancer and the Infectious Disease product offerings within the Diagnostic Systems unit. For the twelve-month period ended September 30, 2011, BD Diagnostics revenues increased 7.0 percent, or 3.9 percent on a foreign currency-neutral basis.

In the BD Biosciences segment, worldwide revenues for the quarter were \$354 million, representing an increase of 9.6 percent compared with the prior-year period. Revenues increased 4.7 percent on a foreign currency-neutral basis, primarily driven by instrument and reagent sales in the Cell Analysis unit. For the twelve-month period ended September 30, 2011, BD Biosciences revenues increased 6.7 percent, or 3.2 percent on a foreign currency-neutral basis.

#### **Geographic Results**

Fourth quarter revenues in the U.S. were \$843 million, representing an increase of 1.3 percent compared with the prior-year period. Revenues outside of the U.S. were \$1.208 billion, representing an increase of 16.0 percent compared with the prior-year period, or 6.1 percent on a foreign currency-neutral basis. International revenue growth was driven by continued strength in safety sales and strong growth in emerging markets. For the twelve-month period ended September 30, 2011, revenues in the U.S. were \$3.356 billion, representing an increase of 2.1 percent compared with the prior-year period. Revenues outside of the U.S. were \$4.473 billion, representing an increase of 9.5 percent compared with the prior-year period, or 3.6 percent on a foreign currency-neutral basis.

#### Fiscal 2012 Outlook for Full Year

The Company estimates that reported revenues for the full fiscal year 2012 will increase about 1 to 3 percent, or 2 to 4 percent on a foreign currency-neutral basis. Our guidance reflects the anticipated effects of lower healthcare utilization, reduced research funding and global macroeconomic conditions. The Company expects reported diluted earnings per share from continuing operations for fiscal year 2012 to be between \$5.75 and \$5.85. The Company also plans to repurchase, subject to

market conditions, \$1.5 billion of its common stock in fiscal year 2012, and fund the repurchases through ongoing cash flow and the issuance of debt.

#### **Conference Call Information**

A conference call regarding BD's fourth quarter results and its expectations for the full fiscal year 2012 will be broadcast live on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, along with related slides, at 8:00 a.m. (ET) Wednesday, November 2, 2011. The slides will be available concurrent with the issuance of this press release at <a href="www.bd.com/investors">www.bd.com/investors</a>. The conference call will be available for replay on BD's website, <a href="www.bd.com/investors">www.bd.com/investors</a>, or at 855-859-2056 (domestic) and 404-537-3406 (international) through the close of business on Wednesday, November 9, 2011, access code 16826583.

#### **Non-GAAP Financial Measures**

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables.

#### About BD

BD is a leading global medical technology company that develops, manufactures and sells medical devices, instrument systems and reagents. The Company is dedicated to improving people's health throughout the world. BD is focused on improving drug delivery, enhancing the quality and speed of diagnosing infectious diseases and cancers, and advancing research, discovery and production of new drugs and vaccines. BD's capabilities are instrumental in combating many of the world's most pressing diseases. Founded in 1897 and headquartered in Franklin Lakes, New Jersey, BD employs approximately 29,000 associates in more than 50 countries throughout the world. The Company serves healthcare institutions, life science researchers, clinical laboratories, the pharmaceutical industry and the general public. For more information, please visit www.bd.com.

This press release, including the section entitled "Fiscal 2012 Outlook", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially from any forward-looking statement. These factors include, but are not limited to: the unknown consequences of healthcare reform in the United States, including the impact of the reduction in Medicare and Medicaid payments to hospitals, pharmaceutical companies and other customers, which could reduce demand for our products and increase downward pricing pressure; adverse changes in regional, national or foreign economic conditions, including any impact that may result from the current global economic downturn on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; competitive factors; pricing and market share pressures; difficulties inherent in product development and delays in product introductions; increases in energy costs and their effect on, among other things, the cost of producing BD's products; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; our ability to successfully integrate any businesses we acquire; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

# BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in thousands, except per share data)

REVENUES   \$205,0795   \$1,873,195   \$9.55     \$0.505,0795   \$1,873,195   \$9.55     \$0.505,0795   \$1,873,195   \$9.55     \$0.505,0795   \$1,873,195   \$9.55     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1,873,195   \$1.50     \$0.505,0795   \$1.505,0795   \$1.50     \$0.505,0795   \$1.505,0795   \$1.50     \$0.505,0795   \$1.505,0795   \$1.50     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795     \$0.505,0795   \$1.505,0795		Three Months Ended September				30,
Cost of products sold   999,352   900,933   10.9   Selling and administrative   487,232   438,139   11.2   Research and development   120,054   123,066   2.0   10.7   1		2011		2	2010	% Change
Selling and administrative         487,232         438,139         11.2           Research and development         126,058         1,23,606         2.0           TOTAL OPERATING COSTS AND EXPENSES         1,612,638         1,462,678         10.3           OPERATING INCOME         438,157         410,517         6.7           Interest income         1,915         14,594         (86.9)           Interest expense         (22,334)         (12,278)         81.9           Other income, net         1,272         1,285         (1.0)           INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES         419,010         414,118         1.2           Income tax provision         117,606         121,065         (2.9)           INCOME FROM CONTINUING OPERATIONS         301,404         293,053         2.8           LOSS) INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$81         (1,424)         103,642         NM           NET INCOME         \$ 299,980         \$ 396,695         (24.4)           EARNINGS PER SHARE         1.3         1.27         9.4           (Loss) Income from continuing operations         \$ 1.36         \$ 1.27         9.4           (Loss) Income from continuing operations         \$ 1.36         \$ 1.24	REVENUES	\$ 2,050,7	795	\$ 1,8	873,195	9.5
Selling and administrative         487,232         438,139         11.2           Research and development         126,058         1,23,606         2.0           TOTAL OPERATING COSTS AND EXPENSES         1,612,638         1,462,678         10.3           OPERATING INCOME         438,157         410,517         6.7           Interest income         1,915         14,594         (86.9)           Interest expense         (22,334)         (12,278)         81.9           Other income, net         1,272         1,285         (1.0)           INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES         419,010         414,118         1.2           Income tax provision         117,606         121,065         (2.9)           INCOME FROM CONTINUING OPERATIONS         301,404         293,053         2.8           LOSS) INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$81         (1,424)         103,642         NM           NET INCOME         \$ 299,980         \$ 396,695         (24.4)           EARNINGS PER SHARE         1.3         1.27         9.4           (Loss) Income from continuing operations         \$ 1.36         \$ 1.27         9.4           (Loss) Income from continuing operations         \$ 1.36         \$ 1.24	Cost of products sold	999,3	352	ç	900,933	10.9
Research and development         126,054         123,066         2.0           TOTAL OPERATING COSTS AND EXPENSES         1,612,638         1,462,678         10.3           OPERATING INCOME         438,157         410,517         6.7           Interest income         1,915         14,594         (86.9)           Interest expense         (22,334)         (12,278)         81.9           Other income, net         1,272         1,285         (1.0)           INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES         419,010         414,118         1.2           Income tax provision         301,404         293,053         2.8           INCOME FROM CONTINUING OPERATIONS         117,606         121,065         (2.9)           INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$81         (1,424)         103,642         NM           NET INCOME         \$ 299,980         \$ 396,695         (24.4)           EARNINGS PER SHARE         \$ 1.39         \$ 1.27         9.4           (Loss) Income from continuing operations         \$ 1.39         \$ 1.27         9.4           (Loss) Income from discontinued operations         \$ 1.30         \$ 0.45         NM           Net income (t)         \$ 1.36         \$ 1.24         9.7 <td></td> <td>487,2</td> <td>232</td> <td>2</td> <td>438,139</td> <td>11.2</td>		487,2	232	2	438,139	11.2
OPERATING INCOME         438,157         410,517         6.7           Interest income         1,915         14,594         (86,9)           Interest income         (22,334)         (12,278)         81,9           Other income, net         1,272         1,285         (1,0)           INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES         419,010         414,118         1.2           Income tax provision         117,606         121,065         (2.9)           INCOME FROM CONTINUING OPERATIONS         301,404         293,053         2.8           (LOSS) INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF S81 AND \$27,645, RESPECTIVELY         (1,424)         103,642         NM           NET INCOME         \$ 299,980         \$ 396,695         (24.4)           EARNINGS PER SHARE         Basic:         S         1.39         \$ 1.27         9.4           (Loss) Income from discontinued operations         \$ (0.01)         \$ 0.45         NM           Net income (I)         \$ 1.36         \$ 1.27         9.4           (Loss) Income from discontinued operations         \$ (0.01)         \$ 0.45         NM           Net income (I)         \$ 0.44         NM           Net income (I)         \$ 0.44         NM						2.0
Interest income   1,915   14,594   (86.9)     Interest expense   (22,334)   (12,278)   81.9     Other income, net   (1,272)   (1,285)   (1,0)     INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES   419,010   414,118   1.2     Income tax provision   117,606   121,065   (2.9)     INCOME FROM CONTINUING OPERATIONS   301,404   293,053   2.8     INCOME FROM CONTINUING OPERATIONS NET OF INCOME TAX PROVISION OF \$81     AND \$27,645, RESPECTIVELY   103,642   NM     NET INCOME   \$299,980   \$396,695   (24.4)     EARNINGS PER SHARE     Basic:	TOTAL OPERATING COSTS AND EXPENSES	1,612,6	538	1,4	462,678	10.3
Interest expense	OPERATING INCOME	438,1	157	2	410,517	6.7
Other income, net         1,272         1,285         (1.0)           INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES         419,010         414,118         1.2           Income tax provision         117,606         121,065         (2.9)           INCOME FROM CONTINUING OPERATIONS         301,404         293,053         2.8           (LOSS) INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$81 AND \$27,645, RESPECTIVELY         (1,424)         103,642         NM           NET INCOME         \$ 299,980         \$ 396,695         (24.4)           EARNINGS PER SHARE         \$ 1.39         \$ 1.27         9.4           (Loss) Income from discontinued operations         \$ (0.01)         \$ 0.45         NM           Net income (I)         \$ 1.38         \$ 1.71         (19.3)           Diluted:         \$ (0.01)         \$ 0.45         NM           Income from discontinued operations         \$ 1.36         \$ 1.24         9.7           (Loss) Income from discontinued operations         \$ (0.01)         \$ 0.44         NM           Net income (I)         \$ 1.36         \$ 1.68         (19.0)           AVERAGE SHARES OUTSTANDING         \$ 216,726         231,396	Interest income	1,9	915		14,594	(86.9)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES   419,010	Interest expense	(22,3	334)		(12,278)	81.9
Income tax provision	Other income, net	1,2	272		1,285	(1.0)
Income tax provision	INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	419 (	010	2	414 118	1.2
(LOSS) INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$81         AND \$27,645, RESPECTIVELY       (1,424)       103,642       NM         NET INCOME       \$ 299,980       \$ 396,695       (24.4)         EARNINGS PER SHARE       Basic:         Income from continuing operations       \$ 1.39       \$ 1.27       9.4         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.45       NM         Net income (I)       \$ 1.38       \$ 1.71       (19.3)         Diluted:       Income from continuing operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (I)       \$ 1.36       \$ 1.24       9.7         AVERAGE SHARES OUTSTANDING       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING					,	
(LOSS) INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$81         AND \$27,645, RESPECTIVELY       (1,424)       103,642       NM         NET INCOME       \$ 299,980       \$ 396,695       (24.4)         EARNINGS PER SHARE       Basic:         Income from continuing operations       \$ 1.39       \$ 1.27       9.4         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.45       NM         Net income (I)       \$ 1.38       \$ 1.71       (19.3)         Diluted:       Income from continuing operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (I)       \$ 1.36       \$ 1.24       9.7         AVERAGE SHARES OUTSTANDING       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING	•				Í	
AND \$27,645, RESPECTIVELY	INCOME FROM CONTINUING OPERATIONS	301,4	104	2	293,053	2.8
EARNINGS PER SHARE  Basic: Income from continuing operations \$ 1.39 \$ 1.27 9.4 (Loss) Income from discontinued operations \$ (0.01) \$ 0.45 NM Net income (1) \$ 1.38 \$ 1.71 (19.3)  Diluted: Income from continuing operations \$ 1.36 \$ 1.24 9.7 (Loss) Income from discontinued operations \$ (0.01) \$ 0.44 NM Net income (1) \$ 1.36 \$ 1.68 (19.0)  AVERAGE SHARES OUTSTANDING		(1,4	124)	1	103,642	NM
Basic:         Income from continuing operations       \$ 1.39       \$ 1.27       9.4         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.45       NM         Net income (I)       \$ 1.38       \$ 1.71       (19.3)         Diluted:       Income from continuing operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (I)       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING         Basic       216,726       231,396	NET INCOME	\$ 299,9	980	\$ 3	396,695	(24.4)
Income from continuing operations       \$ 1.39       \$ 1.27       9.4         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.45       NM         Net income (I)       \$ 1.38       \$ 1.71       (19.3)         Diluted:         Income from continuing operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (I)       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING         Basic       216,726       231,396	EARNINGS PER SHARE					
Income from continuing operations       \$ 1.39       \$ 1.27       9.4         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.45       NM         Net income (I)       \$ 1.38       \$ 1.71       (19.3)         Diluted:         Income from continuing operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (I)       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING         Basic       216,726       231,396	D. '					
(Loss) Income from discontinued operations       \$ (0.01)       \$ 0.45       NM         Net income (I)       \$ 1.38       \$ 1.71       (19.3)         Diluted:       Income from continuing operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (I)       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING         Basic       216,726       231,396		\$ 1	39	\$	1 27	9.4
Net income (1)       \$ 1.38       \$ 1.71       (19.3)         Diluted:       Income from continuing operations         Income from discontinued operations       \$ 1.36       \$ 1.24       9.7         (Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (1)       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING         Basic       216,726       231,396				-		
Income from continuing operations         \$ 1.36         \$ 1.24         9.7           (Loss) Income from discontinued operations         \$ (0.01)         \$ 0.44         NM           Net income (1)         \$ 1.36         \$ 1.68         (19.0)           AVERAGE SHARES OUTSTANDING           Basic         216,726         231,396						
Income from continuing operations         \$ 1.36         \$ 1.24         9.7           (Loss) Income from discontinued operations         \$ (0.01)         \$ 0.44         NM           Net income (1)         \$ 1.36         \$ 1.68         (19.0)           AVERAGE SHARES OUTSTANDING           Basic         216,726         231,396	Diluted:					
(Loss) Income from discontinued operations       \$ (0.01)       \$ 0.44       NM         Net income (1)       \$ 1.36       \$ 1.68       (19.0)         AVERAGE SHARES OUTSTANDING         Basic       216,726       231,396		\$ 1	.36	\$	1.24	9.7
Net income (1)         \$ 1.36         \$ 1.68         (19.0)           AVERAGE SHARES OUTSTANDING           Basic         216,726         231,396						
Basic 216,726 231,396				\$	1.68	(19.0)
	AVERAGE SHARES OUTSTANDING					
	Basic	216.7	726	2	231,396	
					/	

NM - Not Meaningful

(1) Total per share amounts may not add due to rounding.

# BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in thousands, except per share data)

				Ended Septembe	
		011		2010	% Change
REVENUES	\$ 7,82	28,904	\$ 7,	372,333	6.2
Cost of products sold	3.73	37,352	3.	543,183	5.5
Selling and administrative		51,774		721,356	7.6
Research and development		76,496		430,997	10.6
TOTAL OPERATING COSTS AND EXPENSES		65,622		695,536	6.5
OPERATING INCOME	1,70	63,282	1,	676,797	5.2
Interest income	4	43,209		35,129	23.0
Interest expense	(8	84,019)		(51,263)	63.9
Other (expense) income, net		(6,209)		497	NM
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	1,7	16,263	1,	661,160	3.3
Income tax provision	4:	51,411		484,820	(6.9)
INCOME FROM CONTINUING OPERATIONS	1,264,852		1,176,340		7.5
INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$792 AND \$40,703, RESPECTIVELY		6,142		141,270	NM
NET INCOME	\$ 1,2	70,994	\$ 1,	317,610	(3.5)
EARNINGS PER SHARE					
Basic:					
Income from continuing operations	\$	5.72	\$	5.02	13.9
Income from discontinued operations	\$	0.03	\$	0.60	(95.0)
Net income	\$	5.75	\$	5.62	2.3
Diluted:					
Income from continuing operations	\$	5.59	\$	4.90	14.1
Income from discontinued operations	\$	0.03	\$	0.59	(94.9)
Net income	\$	5.62	\$	5.49	2.4
AVERAGE SHARES OUTSTANDING					
Basic	2'	21,175		234,328	
Diluted		26,280		240,136	
	<u> </u>				

NM — Not Meaningful

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in thousands)

		Three Months Ended September 3		
	2011		2010	% Change
BD MEDICAL				
United States	\$ 404,	301 \$	400,231	1.0
International	650,	290	558,374	16.5
TOTAL	<u>\$ 1,054,</u>	591 \$	958,605	10.0
BD DIAGNOSTICS				
United States	\$ 313,	603 \$	307,721	1.9
International	328,	445	283,743	15.8
TOTAL	<u>\$ 642,</u>	048 \$	591,464	8.6
BD BIOSCIENCES				
United States	\$ 124,	619 \$	124,009	0.5
International	229,	537	199,117	15.3
TOTAL	<u>\$ 354,</u>	156 \$	323,126	9.6
TOTAL REVENUES				
United States	\$ 842,	523 \$	831,961	1.3
International	1,208,	272	1,041,234	16.0
TOTAL	\$ 2,050,	795 \$	1,873,195	9.5

### BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in thousands)

	Twelv	Twelve Months Ended September	
	2011	2010	% Change
BD MEDICAL			
United States	\$ 1,625,044	\$ 1,596,336	1.8
International		2,200,096	8.3
TOTAL	\$4,007,304	\$ 3,796,432	5.6
BD DIAGNOSTICS			
United States	\$ 1,245,872	\$ 1,214,288	2.6
International	1,234,605	1,104,591	11.8
TOTAL	\$ 2,480,477	\$ 2,318,879	7.0
BD BIOSCIENCES			
United States	\$ 484,853	\$ 475,941	1.9
International	856,270	781,081	9.6
TOTAL	\$ 1,341,123	\$ 1,257,022	6.7
TOTAL REVENUES			
United States	\$ 3,355,769	\$ 3,286,565	2.1
International	4,473,135	4,085,768	9.5
TOTAL	\$ 7,828,904	\$ 7,372,333	6.2

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30, (Unaudited; Amounts in thousands)

		United States	
	2011	2010	% Change
BD MEDICAL			
Medical Surgical Systems	\$ 246,746	\$ 256,290	(3.7)
Diabetes Care	104,819	98,633	6.3
Pharmaceutical Systems	52,736	45,308	16.4
TOTAL	\$ 404,301	\$ 400,231	1.0
BD DIAGNOSTICS			
Preanalytical Systems	\$ 161,556	\$ 162,024	(0.3)
Diagnostic Systems	152,047	145,697	4.4
TOTAL	\$ 313,603	\$ 307,721	1.9
BD BIOSCIENCES			
Cell Analysis	\$ 89,899	\$ 86,765	3.6
Discovery Labware	34,720	37,244	(6.8)
TOTAL	\$ 124,619	\$ 124,009	0.5
TOTAL UNITED STATES	\$ 842,523	\$ 831,961	1.3

Page 5

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

			International		
				% Change	
	2011	2010	Reported	FXN	FX Impact
BD MEDICAL					
Medical Surgical Systems	\$ 288,653	\$ 245,724	17.5	7.8	9.7
Diabetes Care	119,832	100,468	19.3	7.6	11.7
Pharmaceutical Systems	241,805	212,182	14.0	2.5	11.5
TOTAL	\$ 650,290	\$ 558,374	16.5	5.8	10.7
BD DIAGNOSTICS					
Preanalytical Systems	\$ 167,044	\$ 144,421	15.7	5.7	10.0
Diagnostic Systems	161,401	139,322	15.8	6.2	9.6
TOTAL	\$ 328,445	\$ 283,743	15.8	5.9	9.9
BD BIOSCIENCES					
Cell Analysis	\$ 183,259	\$ 160,230	14.4	6.8	7.6
Discovery Labware	46,278	38,887	19.0	9.5	9.5
TOTAL	\$ 229,537	\$ 199,117	15.3	7.3	8.0
TOTAL INTERNATIONAL	\$ 1,208,272	\$ 1,041,234	16.0	6.1	9.9
	Page 6				

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

		Total		
			% Change	
2011	2010	Reported	FXN	FX Impact
\$ 535,399	\$ 502,014	6.7	1.9	4.8
224,651	199,101	12.8	7.0	5.8
294,541	257,490	14.4	4.9	9.5
\$ 1,054,591	\$ 958,605	10.0	3.8	6.2
\$ 328,600	\$ 306,445	7.2	2.5	4.7
313,448	285,019	10.0	5.2	4.8
\$ 642,048	\$ 591,464	8.6	3.8	4.8
\$ 273,158	\$ 246,995	10.6	5.7	4.9
80,998	76,131	6.4	1.6	4.8
\$ 354,156	\$ 323,126	9.6	4.7	4.9
\$ 2,050,795	\$ 1,873,195	9.5	4.0	5.5
	\$ 535,399 224,651 294,541 \$1,054,591 \$ 328,600 313,448 \$ 642,048 \$ 273,158 80,998 \$ 354,156	\$ 535,399 \$ 502,014 224,651 199,101 294,541 257,490 \$1,054,591 \$ 958,605 \$ 328,600 \$ 306,445 313,448 285,019 \$ 642,048 \$ 591,464 \$ 273,158 \$ 246,995 80,998 76,131 \$ 354,156 \$ 323,126	2011         2010         Reported           \$ 535,399         \$ 502,014         6.7           224,651         199,101         12.8           294,541         257,490         14.4           \$1,054,591         \$ 958,605         10.0           \$ 328,600         \$ 306,445         7.2           313,448         285,019         10.0           \$ 642,048         \$ 591,464         8.6           \$ 273,158         \$ 246,995         10.6           80,998         76,131         6.4           \$ 354,156         \$ 323,126         9.6	2011         2010         Reported         % Change FXN           \$ 535,399         \$ 502,014         6.7         1.9           224,651         199,101         12.8         7.0           294,541         257,490         14.4         4.9           \$ 1,054,591         \$ 958,605         10.0         3.8           \$ 328,600         \$ 306,445         7.2         2.5           313,448         285,019         10.0         5.2           \$ 642,048         \$ 591,464         8.6         3.8           \$ 273,158         \$ 246,995         10.6         5.7           80,998         76,131         6.4         1.6           \$ 354,156         \$ 323,126         9.6         4.7

Page 7

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Twelve Months Ended September 30, (Unaudited; Amounts in thousands)

		United States	
	2011	2010	% Change
BD MEDICAL			
Medical Surgical Systems	\$ 980,326	\$ 1,007,322	(2.7)
Diabetes Care	400,809	383,783	4.4
Pharmaceutical Systems	243,909	205,231	18.8
TOTAL	\$ 1,625,044	\$ 1,596,336	1.8
BD DIAGNOSTICS			
Preanalytical Systems	\$ 643,180	\$ 627,421	2.5
Diagnostic Systems	602,692	586,867	2.7
TOTAL	\$1,245,872	\$ 1,214,288	2.6
BD BIOSCIENCES			
Cell Analysis	\$ 342,322	\$ 326,916	4.7
Discovery Labware	142,531	149,025	(4.4)
TOTAL	\$ 484,853	\$ 475,941	1.9
TOTAL UNITED STATES	\$ 3,355,769	\$ 3,286,565	2.1

Page 8

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Twelve Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

			International		
				% Change	
	2011	2010	Reported	FXN	FX Impact
BD MEDICAL					
Medical Surgical Systems	\$ 1,101,407	\$ 1,002,687	9.8	3.5	6.3
Diabetes Care	465,668	401,976	15.8	9.1	6.7
Pharmaceutical Systems	815,185	795,433	2.5	(1.9)	4.4
TOTAL	\$ 2,382,260	\$ 2,200,096	8.3	2.6	5.7
BD DIAGNOSTICS					
Preanalytical Systems	\$ 634,613	\$ 570,386	11.3	4.9	6.4
Diagnostic Systems	599,992	534,205	12.3	5.8	6.5
TOTAL	\$ 1,234,605	\$ 1,104,591	11.8	5.4	6.4
BD BIOSCIENCES					
Cell Analysis	\$ 682,123	\$ 624,322	9.3	4.0	5.3
Discovery Labware	174,147	156,759	11.1	4.1	7.0
TOTAL	\$ 856,270	\$ 781,081	9.6	4.0	5.6
TOTAL INTERNATIONAL	\$ 4,473,135	\$ 4,085,768	9.5	3.6	5.9

Page 9

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Twelve Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

			Total		
				% Change	
	2011	2010	Reported	FXN	FX Impact
BD MEDICAL					
Medical Surgical Systems	\$ 2,081,733	\$ 2,010,009	3.6	0.4	3.2
Diabetes Care	866,477	785,759	10.3	6.8	3.5
Pharmaceutical Systems	1,059,094	1,000,664	5.8	2.4	3.4
TOTAL	\$4,007,304	\$3,796,432	5.6	2.3	3.3
BD DIAGNOSTICS					
Preanalytical Systems	\$ 1,277,793	\$ 1,197,807	6.7	3.7	3.0
Diagnostic Systems	1,202,684	1,121,072	7.3	4.2	3.1
TOTAL	\$ 2,480,477	\$ 2,318,879	7.0	3.9	3.1
BD BIOSCIENCES					
Cell Analysis	\$ 1,024,445	\$ 951,238	7.7	4.3	3.4
Discovery Labware	316,678	305,784	3.6	_	3.6
TOTAL	\$ 1,341,123	\$ 1,257,022	6.7	3.2	3.5
TOTAL REVENUES	\$ 7,828,904	\$7,372,333	6.2	2.9	3.3

Page 10

		Three Months Ended September 30,			
				% Change	
	2011	2010	Reported	FXN	FX Impact
TOTAL SAFETY REVENUES					
United States	\$ 288,541	\$ 282,968	2.0	2.0	_
International	209,209	160,396	30.4	18.5	11.9
TOTAL	\$ 497,750	\$ 443,364	12.3	7.9	4.4
BY SEGMENT					
BD Medical	\$ 243,521	\$ 208,822	16.6	12.4	4.2
BD Diagnostics	254,229	234,542	8.4	4.0	4.4
TOTAL	\$ 497,750	\$ 443,364	12.3	7.9	4.4
		Twelve I	Months Ended September	30,	
			•	% Change	
	2011	2010	Reported	FXN	FX Impact
TOTAL SAFETY REVENUES					
United States	\$ 1,116,543	\$ 1,108,431	0.7	0.7	_
International	754,739	621,913	21.4	13.6	7.8
TOTAL	\$ 1,871,282	\$ 1,730,344	8.1	5.4	2.7
BY SEGMENT					
BD Medical	\$ 885,156	\$ 819,084	8.1	5.4	2.7
BD Diagnostics	986,126	911,260	8.2	5.3	2.9
TOTAL	\$ 1,871,282	\$ 1,730,344	8.1	5.4	2.7
	Page 11				

#### BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2011 Quarter-to-Date Reconciliation (Unaudited; Amounts in millions, except per share data)

	oorted 2011	npairment Tharge (1)	djusted Y 2011	eported Y 2010	Adjusted % Growth
\$	1.36	\$ 0.03	\$ 1.39	\$ 1.24	12.1%

Diluted Earnings per share from Continuing Operations

<sup>(1)</sup> Represents a non-cash impairment charge resulting from the discontinuance of a research program within the Diagnostic Systems unit.

All figures rounded. Totals may not add due to rounding.

### BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION

FY2011 Year-to-Date Reconciliation (Unaudited; Amounts in millions, except per share data)

		Twelve Months Ended September 30,												
	Reported FY 2011		Impairment Charge (1)		Adjusted FY 2011		Reported FY 2010		Tax (2)		Adjusted FY 2010		Adjusted % Growth	
Diluted Earnings per Share from Continuing Operations	\$	5.59	\$	0.03	\$	5.62	\$	4.90	\$	0.04	\$	4.94	13.8%	

<sup>(1)</sup> Represents a non-cash impairment charge resulting from the discontinuance of a research program within the Diagnostic Systems unit.

All figures rounded. Totals may not add due to rounding.

<sup>(2)</sup>  $Represents\ a\ non-cash\ charge\ related\ to\ healthcare\ reform\ impacting\ Medicare\ Part\ D\ reimbursements.$ 

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION Quarter-to-Date Fiscal 2011 Reconciliation — FX Impact (Unaudited; Amounts in millions, except per share data)

	Three Months Ended September 30,														
	Adjusted Reported		Adjusted Growth		Foreign Currency		FY10 Hedge		Total		Adjusted FXN		FXN		
	F	Y 2011	F	Y 2010	\$		Translation		Gain		FX		Change		Growth
REVENUES Diluted Earnings per Share	\$	2,051	\$	1,873	\$	178	\$	115	\$	(11)	\$	103	\$	74	4.0%
from Continuing Operations	\$	1.39	\$	1.24	\$	0.15	\$	0.08	\$	(0.03)	\$	0.05	\$	0.10	8.1%

All figures rounded. Totals may not add due to rounding.

FXN = Foreign Currency Neutral

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION Year-to-Date Fiscal 2011 Reconciliation — FX Impact (Unaudited; Amounts in millions, except per share data)

	Twelve Months Ended September 30,														
	A	Adjusted Adjusted		Adjusted Growth		Foreign Currency		FY10 Hedge		Total		Adjusted FXN		FXN	
	F	Y 2011	F	Y 2010		\$	Translation		Loss		FX		Change		Growth
REVENUES	\$	7,829	\$	7,372	\$	457	\$	208	\$	31	\$	240	\$	217	2.9%
Diluted Earnings per Share															
from Continuing Operations	\$	5.62	\$	4.94	\$	0.68	\$	0.20	\$	0.08	\$	0.28	\$	0.40	8.1%

All figures rounded. Totals may not add due to rounding. FXN = Foreign Currency Neutral