# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) July 31, 2014

# **BECTON, DICKINSON AND COMPANY**

(Exact Name of Registrant as Specified in Its Charter)

#### **New Jersey**

(State or Other Jurisdiction of Incorporation)

001-4802 22-0760120

(Commission File Number) (IRS Employer Identification No.)

1 Becton Drive, Franklin Lakes, New Jersey

07417-1880

(Address of Principal Executive Offices)

(Zip Code)

(201) 847-6800

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K Filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On July 31, 2014, Becton, Dickinson and Company ("BD") issued a press release announcing its financial results for its third fiscal quarter ending June 30, 2014. A copy of the press release is furnished as Exhibit 99.1 to this report.

The press release furnished as Exhibit 99.1 contains certain financial measures that differ from those presented in accordance with U.S. generally accepted accounting principles ("non-GAAP measures"), as follows:

- Revenues. We present international and total revenue growth rates (for the total company and each of its segments and units, and for our safety-engineered devices) after eliminating the effect of foreign currency translation. We believe that these measures of revenue growth allow investors to better understand the underlying operating results of BD and facilitate comparisons to prior periods.
- <u>Earnings Per Share from Continuing Operations</u> We present the growth in diluted earnings per share from continuing operations ("EPS") for the third quarter and first nine months of fiscal year 2014 compared to the prior year periods after eliminating the impact of foreign currency translation.

We present (i) EPS for the third quarter of fiscal year 2014 after eliminating a charge within research and development (the "R&D Charge"), (ii) EPS for the third quarter of fiscal year 2013 after eliminating a charge relating to an antitrust class action settlement, and (iii) the growth in EPS for the third quarter after adjusting for these items and eliminating the impact of foreign currency translation.

We present EPS for the first nine months of fiscal year 2014 after eliminating the R&D Charge, charges relating to asset write-offs in our BD Biosciences segment, termination costs relating to the termination of a distributor agreement in Europe, and the gain from the sale of an equity investment (collectively, the "2014 Items"). We also show EPS for this period after further adjusting for the incremental impact in the first quarter of fiscal year 2014 of the medical device excise tax which went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act. We also adjust EPS for the first nine months of fiscal year 2013 after eliminating the above-mentioned class action settlement. We then present the growth in EPS for the first nine months of fiscal year 2014 after adjusting for these items and eliminating the impact of foreign currency translation.

We believe that eliminating the effect of foreign currency translation when showing EPS growth rates allows investors to better understand the underlying operating results of BD and facilitates comparisons to the prior periods. We adjust EPS for the 2014 Items because management does not believe these items are part of BD's underlying business results, and adjusting for these items facilitates comparisons to prior periods. We also adjust for the incremental impact of the medical device excise tax in the first quarter of fiscal year 2014 to facilitate a comparison to the prior period as this tax was not in effect during the first quarter of fiscal year 2013.

We also present EPS for fiscal year 2013 after eliminating (i) the class action settlement noted above, (ii) a charge relating to the verdict in BD's litigation with Retractable Technologies, Inc., and (iii) a charge relating to non-cash pension settlements. We adjust for these charges because they are not considered by management to be part of our ordinary operations, and eliminating these items allows investors to better understand our EPS guidance for fiscal year 2014.

We also present estimated EPS and EPS growth for fiscal year 2014 (compared to adjusted 2013 EPS) after adjusting for the 2014 Items, and also show the estimated growth in EPS for the fiscal year after further adjusting for the anticipated impact of foreign currency translation and the one quarter of incremental impact from the medical device excise tax that BD will have in fiscal year 2014 compared to fiscal year 2013. Management believes eliminating these items allows investors to better understand our guidance in relation to fiscal year 2013 and the anticipated underlying performance of BD.

BD's management uses each of these non-GAAP measures in its own evaluation of BD's performance, particularly when comparing performance to past periods and to the performance of peer companies. Management also uses the non-GAAP results for budget planning purposes on a quarterly and annual basis.

BD provides non-GAAP measures to investors on a supplemental basis, as they provide additional insight into BD's financial results. Management believes the non-GAAP results provide a reasonable measure of BD's underlying performance before the effects of items that are considered by management to be outside of BD's underlying operational results or that affect period to period comparability.

Non-GAAP results should not be considered in isolation and are not in accordance with, or a substitute for, GAAP results. Our non-GAAP results may differ from similar measures used by other companies, even if similar terms are used to identify such measures. Although BD's management believes non-GAAP results are useful in evaluating the performance of its business, its reliance on these measures is limited since items excluded from such measures may have a material impact on BD's net income, earnings per share or cash flows calculated in accordance with GAAP. Therefore, management typically uses non-GAAP results in conjunction with GAAP results to address these limitations. Investors should also consider these limitations when evaluating BD's results.

# ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

Exhibit 99.1 Press release dated July 31, 2014, which is furnished pursuant to Item 2.02

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> BECTON, DICKINSON AND COMPANY (Registrant)

By: /s/ Gary DeFazio

Gary DeFazio Vice President and Corporate Secretary

Date: July 31, 2014

99.1 Press release dated July 31, 2014, which is furnished pursuant to Item 2.02

1 Becton Drive Franklin Lakes, NJ 07417 www.bd.com



Contact:

Monique N. Dolecki, Investor Relations – 201-847-5453 Alyssa J. Zeff, Corporate Communications – 201-847-4358

#### **BD ANNOUNCES RESULTS FOR 2014 THIRD FISCAL QUARTER**

- Announces revenues of \$2.157 billion, an increase of 5.1 percent, or 4.6 percent on a foreign currency-neutral basis.
- Reports adjusted diluted earnings per share from continuing operations of \$1.68, an increase of 9.1 percent, or 7.8 percent on a foreign currency-neutral basis. Reported diluted earnings per share from continuing operations were \$1.65.
- Reaffirms revenue and earnings per share guidance, excluding specified items, for full fiscal year 2014.

Franklin Lakes, NJ (July 31, 2014)—BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly revenues of \$2.157 billion for the third fiscal quarter ended June 30, 2014, representing an increase of 5.1 percent from the prior-year period, or 4.6 percent on a foreign currency-neutral basis.

"We are pleased with our solid third quarter results, with each of our segments contributing to growth," said Vincent A. Forlenza, Chairman, CEO and President. "Our consistent performance demonstrates that our strategy remains sound in this dynamic healthcare environment."

### **Third Quarter and Nine-Month Fiscal 2014 Operating Results**

Reported diluted earnings per share from continuing operations for the third quarter were \$1.65 compared with \$1.47 in the prior-year period, representing a 12.2 percent increase. On a foreign currency-neutral basis, diluted earnings per share from continuing operations for the third quarter increased by 10.9 percent. Current quarter results include a pre-tax charge within R&D of \$9 million, or \$0.03 diluted earnings per share from continuing operations, relating to program asset write-offs and obligations. Results from the prior-year period included a charge of \$22 million, or \$0.07 per share from continuing operations, associated with an antitrust class action settlement. Excluding the impact of these items, adjusted diluted earnings per share from continuing operations were \$1.68 compared with \$1.54 in the prior-year period. This represents an increase of 9.1 percent, or 7.8 percent on a currency-neutral basis.

For the nine-month period ending June 30, 2014, diluted earnings per share from continuing operations were \$4.47, compared with \$4.21 in the prior-year period. This represents growth of 6.2 percent, or 10.0 percent on a currency-neutral basis. Excluding the current quarter charge associated with the R&D program termination and the antitrust class action settlement charge in the prior year's quarter, as well as other items detailed in the accompanying reconciliation of non-GAAP financial measures, adjusted diluted earnings per share from continuing operations for the nine-month period ending June 30, 2014 were \$4.57 compared with \$4.28 in the prior-year period. This represents are not continuing operations for the nine-month period ending June 30, 2014 were \$4.57 compared with \$4.28 in the prior-year period. This represents are not continuing operations and Affordable Care Act, adjusted diluted earnings per share from continuing operations were \$4.62 compared with \$4.28 in the prior-year period. This represents growth of 7.9 percent, or 11.7 percent on a currency-neutral basis.

#### **Segment Results**

In the BD Medical segment, worldwide revenues for the quarter were \$1.201 billion, representing an increase of 5.3 percent compared with the prior-year period, or an increase of 4.7 percent on a foreign currency-neutral basis. The segment's revenue growth was primarily driven by strong sales in Medical Surgical Systems. For the nine-month period ended June 30, 2014, BD Medical revenues increased 6.1 percent, or 6.4 percent on a currency-neutral basis.

In the BD Diagnostics segment, worldwide revenues for the quarter were \$679 million, representing an increase of 3.7 percent on both a reported and foreign currency-neutral basis compared with the prior-year period. Strong growth in the Preanalytical Systems unit were partially offset by ongoing softness in Women's Health and Cancer in the U.S. For the nine-month period ended June 30, 2014, BD Diagnostics revenues increased 2.0 percent, or 3.0 percent on a currency-neutral basis.

In the BD Biosciences segment, worldwide revenues for the quarter were \$277 million, representing an increase of 7.7 percent compared with the prior-year period, or an increase of 6.6 percent on a foreign currency-neutral basis. The segment's growth was driven by solid instrument placements and a favorable comparison to the prior year. For the nine-month period ended June 30, 2014, BD Biosciences revenues increased 7.1 percent, or 7.6 percent on a currency-neutral basis.

#### **Geographic Results**

Third quarter revenues in the U.S. of \$871 million represent an increase of 2.8 percent over the prior-year period. Revenues outside of the U.S. were \$1.286 billion, representing an increase of 6.7 percent compared with the prior-year period, or an increase of 6.0 percent on a foreign currency-neutral basis. International revenues reflected continued strength in emerging markets and sales of safety-engineered products.

For the nine-month period ended June 30, 2014, revenues in the U.S. were \$2.546 billion, representing an increase of 1.8 percent compared with the prior-year period. Revenues outside of the U.S. were \$3.698 billion, representing an increase of 7.1 percent when compared with the prior-year period, or 8.1 percent on a foreign currency-neutral basis.

#### Fiscal 2014 Outlook for Full Year

The Company reaffirms its previously communicated currency-neutral revenue guidance range of 4.5 to 5.0 percent. On a reported basis, the Company expects revenue growth of 4.0 to 4.5 percent. The Company is also reaffirming its previous guidance for diluted earnings per share from continuing operations for the full fiscal year to be between \$6.22 and \$6.25 excluding the impact of the previously aforementioned adjustments. On a reported basis, earnings per share for the full fiscal year 2014 are expected to be between \$6.12 and \$6.15. This represents growth of 7.0 to 7.5 percent over 2013 adjusted diluted earnings per share of \$5.81. On a foreign currency-neutral basis, adjusted diluted earnings per share growth is expected to be between 10.0 to 10.5 percent, or 11.0 to 11.5 percent excluding the incremental impact of the medical device tax. The Company plans to complete the repurchase, subject to market conditions, of \$450 million of its common stock for fiscal year 2014.

#### **Conference Call Information**

A conference call regarding BD's third quarter results will be broadcast live on BD's website, www.bd.com/investors, along with related slides, at 8:00 a.m. (ET) Thursday, July 31, 2014. The conference call will be available for replay on BD's website, www.bd.com/investors, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Thursday, August 7th, 2014, confirmation number 69111053.

#### Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

#### About BD

BD is a leading medical technology company that partners with customers and stakeholders to address many of the world's most pressing and evolving health needs. Our innovative solutions are focused on improving drug delivery, enhancing the diagnosis of infectious diseases and cancers, supporting the management of diabetes and advancing cellular research. We are nearly 30,000 associates in 50 countries who strive to fulfill our purpose of "Helping all people live healthy lives" by advancing the quality, accessibility, safety and affordability of healthcare around the world. For more information, please visit <a href="https://www.bd.com">www.bd.com</a>.

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This press release, including the section entitled "Fiscal 2014 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially from any forward-looking statement. These factors include, but are not limited to: potential cuts in healthcare spending by the U.S. government as part of deficit reduction measures which could result in reduced demand for our product or downward pricing pressure; the unknown consequences of healthcare reform in the United States, including the impact of the reduction in Medicare and Medicaid payments to hospitals, pharmaceutical companies and other customers, which could reduce demand for our products and increase downward pricing pressure; adverse changes in regional, national or foreign economic conditions, including any impact that may result from the current global economic conditions on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our information systems; competitive factors; pricing and market pressures; difficulties inherent in product development and delays in product introductions; increases in energy costs and their effect on, among other things, the cost of producing BD's products; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

# BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in millions, except share and per share data)

		hree Months Ended June 30	0,
	2014	2013	% Change
REVENUES	\$ 2,157	\$ 2,053	5.1
Cost of products sold	1,046	993	5.4
Selling and administrative	528	534	(1.2)
Research and development	137	121	13.5
TOTAL OPERATING COSTS AND EXPENSES	1,712	1,648	3.9
OPERATING INCOME	445	405	10.1
Interest income	12	6	99.3
Interest expense	(33)	(35)	(5.6)
Other (expense) income, net	(2)	3	NM
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	423	379	11.6
Income tax provision	97	87	11.5
INCOME FROM CONTINUING OPERATIONS	326	292	11.6
INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$0 AND \$6, RESPECTIVELY		10	NM
NET INCOME	<u>\$ 326</u>	<u>\$ 302</u>	8.1
EARNINGS PER SHARE			
Basic:			
Income from continuing operations	\$ 1.69	\$ 1.50	12.7
Income from discontinued operations	\$ —	\$ 0.05	NM
Net income	\$ 1.69	\$ 1.55	9.0
Diluted:			
Income from continuing operations	\$ 1.65	\$ 1.47	12.2
Income from discontinued operations	\$ —	\$ 0.05	NM
Net income	\$ 1.65	\$ 1.52	8.6
AVERAGE SHARES OUTSTANDING (in thousands)			
Basic	193,054	194,879	
Diluted	197,005	198,719	

NM - Not Meaningful

# BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in millions, except share and per share data)

	Nine		
	2014	2013	% Change
REVENUES	\$ 6,244	\$ 5,953	4.9
Cost of products sold	3,045	2,869	6.1
Selling and administrative	1,584	1,545	2.5
Research and development	410	362	13.4
TOTAL OPERATING COSTS AND EXPENSES	5,039	4,775	5.5
OPERATING INCOME	1,204	1,178	2.3
Interest income	36	26	38.7
Interest expense	(99)	(104)	(4.9)
Other income, net	4	6	(33.4)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	1,145	1,105	3.6
Income tax provision	261	267	(2.3)
INCOME FROM CONTINUING OPERATIONS	884	838	5.5
INCOME FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION OF \$0 AND \$222, RESPECTIVELY		364	<u>NM</u>
NET INCOME	<u>\$ 884</u>	\$ 1,203	(26.5)
EARNINGS PER SHARE			
Basic:			
Income from continuing operations	\$ 4.57	\$ 4.29	6.5
Income from discontinued operations	\$ —	\$ 1.87	NM
Net income	\$ 4.57	\$ 6.16	(25.8)
Diluted:			
Income from continuing operations	\$ 4.47	\$ 4.21	6.2
Income from discontinued operations	\$ —	\$ 1.83	NM
Net income	<u>\$ 4.47</u>	\$ 6.04	(26.0)
AVERAGE SHARES OUTSTANDING (in thousands)			
Basic	193,624	195,312	
Diluted	197,813	199,111	

NM - Not Meaningful

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in millions)

	Thre	Three Months Ended June		
	2014	2013	% Change	
BD MEDICAL				
United States	\$ 468	\$ 449	4.4	
International	733	692	5.9	
TOTAL	<u>\$1,201</u>	<u>\$1,140</u>	5.3	
BD DIAGNOSTICS				
United States	\$ 310	\$ 310	(0.2)	
International	370	345	7.2	
TOTAL	<u>\$ 679</u>	<u>\$ 655</u>	3.7	
BD BIOSCIENCES				
United States	\$ 93	\$ 89	5.1	
International	184	168	9.1	
TOTAL	<u>\$ 277</u>	\$ 257	7.7	
TOTAL REVENUES				
United States	\$ 871	\$ 848	2.8	
International	_1,286	1,205	6.7	
TOTAL	\$2,157	\$2,053	5.1	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in millions)

	Nir	Nine Months Ended June 3	
	_2014_	2013	% Change
BD MEDICAL			
United States	\$1,344	\$1,287	4.4
International	_2,037	1,899	7.2
TOTAL	<u>\$3,381</u>	<u>\$3,186</u>	6.1
BD DIAGNOSTICS			
United States	\$ 932	\$ 953	(2.2)
International	1,073	1,013	5.9
TOTAL	\$2,005	\$1,966	2.0
BD BIOSCIENCES			
United States	\$ 270	\$ 262	3.2
International	588	540	9.0
TOTAL	<u>\$ 858</u>	\$ 801	7.1
TOTAL REVENUES			
United States	\$2,546	\$2,501	1.8
International	3,698	3,452	7.1
TOTAL	\$6,244	\$5,953	4.9

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended June 30, (Unaudited; Amounts in millions)

		United States		
	2014	2013	% Change	
BD MEDICAL		<u> </u>		
Medical Surgical Systems	\$256	\$246	4.3	
Diabetes Care	118	117	0.9	
Pharmaceutical Systems	94	86	9.2	
TOTAL	<u>\$468</u>	<u>\$449</u>	4.4	
BD DIAGNOSTICS				
Preanalytical Systems	\$172	\$167	3.0	
Diagnostic Systems	137	143	(4.0)	
TOTAL	\$310	\$310	(0.2)	
BD BIOSCIENCES	<u>\$ 93</u>	<u>\$ 89</u>	5.1	
TOTAL UNITED STATES	<u>\$871</u>	\$848	2.8	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		International				
				% Change		
	2014	2013	Reported	FXN	FX Impact	
BD MEDICAL						
Medical Surgical Systems	\$ 333	\$ 315	5.8	7.3	(1.5)	
Diabetes Care	140	133	5.8	6.0	(0.2)	
Pharmaceutical Systems	259	244	6.2	1.3	4.9	
TOTAL	<u>\$_733</u>	\$ 692	5.9	5.0	0.9	
BD DIAGNOSTICS						
Preanalytical Systems	\$ 192	\$ 178	8.0	8.6	(0.6)	
Diagnostic Systems	178	167	6.4	6.0	0.4	
TOTAL	\$ 370	\$ 345	7.2	7.3	(0.1)	
BD BIOSCIENCES	<u>\$_184</u>	<u>\$ 168</u>	9.1	7.4	1.7	
TOTAL INTERNATIONAL	\$1,286	\$1,205	6.7	6.0	0.7	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended June 30, (continued) (Unaudited; Amounts in millions)

			Total		
				% Change	
	2014	2013	Reported	FXN	FX Impact
BD MEDICAL					
Medical Surgical Systems	\$ 590	\$ 561	5.1	6.0	(0.9)
Diabetes Care	258	250	3.5	3.6	(0.1)
Pharmaceutical Systems	353	330	6.9	3.4	3.5
TOTAL	<u>\$1,201</u>	<u>\$1,140</u>	5.3	4.7	0.6
BD DIAGNOSTICS					
Preanalytical Systems	\$ 364	\$ 345	5.6	5.9	(0.3)
Diagnostic Systems	315	310	1.6	1.4	0.2
TOTAL	<u>\$ 679</u>	<u>\$ 655</u>	3.7	3.7	
BD BIOSCIENCES	<u>\$ 277</u>	<u>\$ 257</u>	7.7	6.6	1.1
TOTAL REVENUES	<u>\$2,157</u>	\$2,053	5.1	4.6	0.5

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Nine Months Ended June 30, (Unaudited; Amounts in millions)

		United States		
	2014	2013	% Change	
BD MEDICAL				
Medical Surgical Systems	\$ 759	\$ 731	3.9	
Diabetes Care	358	336	6.4	
Pharmaceutical Systems	227	220	3.4	
TOTAL	<u>\$1,344</u>	<u>\$1,287</u>	4.4	
BD DIAGNOSTICS				
Preanalytical Systems	\$ 507	\$ 496	2.1	
Diagnostic Systems	425	457	(7.0)	
TOTAL	<u>\$ 932</u>	<u>\$ 953</u>	(2.2)	
BD BIOSCIENCES	<u>\$ 270</u>	<u>\$ 262</u>	3.2	
TOTAL UNITED STATES	<u>\$2,546</u>	<u>\$2,501</u>	1.8	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

		International				
				% Change		
	2014	2013	Reported	FXN	FX Impact	
BD MEDICAL				· <del></del>		
Medical Surgical Systems	\$ 961	\$ 905	6.2	8.6	(2.4)	
Diabetes Care	415	388	6.9	9.3	(2.4)	
Pharmaceutical Systems	661	606	9.1	5.6	3.5	
TOTAL	<u>\$2,037</u>	<u>\$1,899</u>	7.2	7.8	(0.6)	
BD DIAGNOSTICS						
Preanalytical Systems	\$ 547	\$ 513	6.5	8.3	(1.8)	
Diagnostic Systems	526	499	5.3	7.3	(2.0)	
TOTAL	<u>\$1,073</u>	\$1,013	5.9	7.8	(1.9)	
BD BIOSCIENCES	<u>\$ 588</u>	<u>\$ 540</u>	9.0	9.6	(0.6)	
TOTAL INTERNATIONAL	\$3,698	\$3,452	7.1	8.1	(1.0)	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Nine Months Ended June 30, (continued) (Unaudited; Amounts in millions)

			Total		
				% Change	
	2014	2013	Reported	FXN	FX Impact
BD MEDICAL					
Medical Surgical Systems	\$1,720	\$1,635	5.1	6.5	(1.4)
Diabetes Care	773	725	6.7	7.9	(1.2)
Pharmaceutical Systems	888	826	7.5	5.0	2.5
TOTAL	<u>\$3,381</u>	<u>\$3,186</u>	6.1	6.4	(0.3)
BD DIAGNOSTICS					
Preanalytical Systems	\$1,054	\$1,010	4.4	5.3	(0.9)
Diagnostic Systems	951	956	(0.6)	0.5	(1.1)
TOTAL	<u>\$2,005</u>	\$1,966	2.0	3.0	(1.0)
BD BIOSCIENCES	<u>\$ 858</u>	<u>\$ 801</u>	7.1	7.6	(0.5)
TOTAL REVENUES	<u>\$6,244</u>	\$5,953	4.9	5.4	(0.5)

# BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION SAFETY REVENUES (Unaudited; Amounts in millions)

		Three Months Ended June 30,			
				% Change	
	2014	2013	Reported	FXN	FX Impact
TOTAL SAFETY REVENUES					
United States	\$ 304	\$ 301	1.2	1.2	_
International	265	237	11.6	12.4	(0.8)
TOTAL	<u>\$ 569</u>	<u>\$ 538</u>	5.8	6.1	(0.3)
BY SEGMENT					
BD Medical	\$ 284	\$ 268	6.1	6.6	(0.5)
BD Diagnostics	285	270	5.5	5.7	(0.2)
TOTAL	<u>\$ 569</u>	\$ 538	5.8	6.1	(0.3)
		Nine l	Months Ended Ju	ne 30,	
		Nine l	Months Ended Ju	ne 30, % Change	
	2014	Nine 1	Months Ended Ju		FX Impact
TOTAL SAFETY REVENUES		2013	Reported	% Change FXN	
United States	\$ 906	2013 \$ 879	Reported 3.1	% Change FXN 3.1	FX Impact
		2013	Reported	% Change FXN	
United States	\$ 906	2013 \$ 879	Reported 3.1	% Change FXN 3.1	FX Impact
United States International	\$ 906 751	2013 \$ 879 685	3.1 9.7	% Change FXN 3.1 11.9	FX Impact — (2.2)
United States International TOTAL	\$ 906 751	2013 \$ 879 685	3.1 9.7	% Change FXN  3.1  11.9  6.9  8.3	FX Impact — (2.2)
United States International TOTAL BY SEGMENT	\$ 906 751 <u>\$1,657</u>	2013 \$ 879 685 \$1,564	3.1 9.7 6.0	% Change FXN  3.1  11.9  6.9	FX Impact  (2.2) (0.9)

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2014 Quarter-to-Date Reconciliation of Non-GAAP Financial Measures (Unaudited)

	Three Months Ended June 30,						
					Foreign		Foreign
				Foreign	Currency		Currency
				Currency	Neutral	Growth	Neutral
	2014	2013	Growth	Translation	Change	<u>%</u>	Growth %
Reported Diluted Earnings per Share from Continuing Operations	\$1.65	\$1.47	\$ 0.18	\$ 0.02	\$ 0.16	12.2%	10.9%
Charge associated with the decision to terminate a research and development program in the Medical segment; the charge relates to program asset write-offs							
and obligations (\$9 million or \$6 million after-tax)	0.03	_					
Charge associated with the litigation settlement related to indirect purchaser							
antitrust class action cases (\$22 million or \$14 million after-tax)		0.07				<u></u>	
Adjusted Diluted Earnings per Share from Continuing Operations	\$1.68	\$1.54	\$ 0.14	\$ 0.02	\$ 0.12	9.1%	7.8%

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2014 Year-to-Date Reconciliation of Non-GAAP Financial Measures (Unaudited)

	Nine Months Ended June 30,						
	2014	2013	Growth	Foreign Currency Translation	Foreign Currency Neutral Change	Growth	Foreign Currency Neutral Growth %
Reported Diluted Earnings per Share from Continuing Operations	\$ 4.47	\$4.21	\$ 0.26	\$ (0.16)	\$ 0.42	6.2%	10.0%
Write-off of capitalized product software and, to a lesser extent, fixed assets primarily resulting from the discontinuance of an instrument product development program in the Biosciences segment (\$20 million or \$12 million after-tax)	0.06	_				<del></del>	
Cost associated with the decision to early terminate a European distributor							
arrangement in the Diagnostics segment (\$11 million or \$8 million after-tax)	0.04	_					
Gain from a cash distribution received from the sale of company, in which BD had a small equity ownership (\$8 million or \$5 million after-tax)	(0.03)	_					
Charge associated with the decision to terminate a research and development program in the Medical segment; the charge relates to program asset write-offs and obligations (\$9 million or \$6 million after-tax)	0.03	_					
Charge associated with the litigation settlement related to indirect purchaser antitrust class action cases (\$22 million or \$14 million after-tax)		0.07					
Adjusted Diluted Earnings per Share from Continuing Operations	\$ 4.57	\$4.28	\$ 0.29	\$ (0.16)	\$ 0.45	6.8%	10.5%
The incremental impact in first quarter fiscal year 2014 of the medical device excise tax which went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act (\$14 million or \$9 million after-tax)	0.05						
Adjusted Diluted Earnings per Share from Continuing Operations without incremental first quarter fiscal year 2014 impact of Medical Device Excise Tax	<u>\$ 4.62</u>	<u>\$4.28</u>	<u>\$ 0.34</u>	\$ (0.16)	\$ 0.50	7.9%	11.7%

### BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2014 Outlook Reconciliation

	Reported		
Revenues - Full Year 2014 estimated growth	Basis 4.0% - 4.5%	FX Impact (0.5%)	FXN Basis 4.5% - 5.0%
Revenues - 1 un 1 car 2014 estimateu growth	4.070 - 4.370	(0.5%)	4.5% - 5.0%
	Full Year 2014 (estimated)	Full Year 2013	% Increase
Reported Fully Diluted Earnings per Share from Continuing Operations	\$ 6.12 - 6.15	\$ 4.67	NM
Write-off of capitalized product software and, to a lesser extent, fixed assets primarily resulting from the discontinuance of an instrument product development program in the Biosciences segment	0.06		
Cost associated with the decision to early terminate a European distributor arrangement in the Diagnostics segment	0.04		
Gain from a cash distribution received from the sale of company, in which BD had a small equity ownership	(0.03)		
Charge associated with the decision to terminate a research and development program in the Medical segment; the charge relates to program asset write-offs and obligations	0.03		
Charge associated with the litigation settlement related to indirect purchaser antitrust class action cases		0.07	
Charge associated with the unfavorable verdict returned in the antitrust and false advertising lawsuit filed against the Company by RTI		1.06	
Non-cash pension settlement charge associated with lump sum benefit payments made from the Company's U.S. supplemental pension plan, as such payments exceeded the service and interest components of the plan's pension cost for the year. The charge also included settlement losses		0.02	
associated with certain foreign pension plans	\$ 6.22 - 6.25	0.02 \$ 5.81	7.0% - 7.5%
Adjusted Fully Diluted Earnings per Share from Continuing Operations	\$ 6.22 - 6.23	\$ 3.81	7.0% - 7.5%
FX Impact			(3.0%)
Adjusted FXN Growth			10.0% - 10.5%
Represents the incremental impact of the medical device excise tax in first quarter fiscal year 2014 (tax went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act)			(1.0%)
Adjusted FXN Growth (excluding the medical device excise tax)			11.0% - 11.5%

NM - Not Meaningful FXN = Foreign Currency Neutral