(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934


OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _------------------- to
to
Commission file number 1-4802
--------

Becton, Dickinson and Company
(Exact name of registrant as specified in its charter)


1 Becton Drive Franklin Lakes, New Jersey 07417-1880
(Address of principal executive offices) (Zip Code)
(201) 847-6800

(Registrant's telephone number, including area code)
N/A
(Former namer fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$. No $\qquad$ -.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class of Common Stock | Shares Outstanding as of July 31, 1998 |
| :--- | :---: |
| Common stock, par value \$1.00 | $123,616,042$ |

PART I - FINANCIAL INFORMATION
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Item 1. Financial Statements.
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Condensed Consolidated Balance Sheets at June 30, 1998 and September 30, 1997

Condensed Consolidated Statements of Operations for the three and nine months ended June 30, 1998 and 1997

Condensed Consolidated Statements of Cash Flows for the nine months ended June 30, 1998 and 1997

Notes to Condensed Consolidated Financial Statements

| Assets |  | June 30, 1998 |  | $\begin{gathered} \text { September } 30, \\ 1997 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (Unaudited) |  |  |
| <S> | <C> |  | <C> |  |
| Current Assets: |  |  |  |  |
| Cash and equivalents | \$ | 103,422 | \$ | 112,639 |
| Short-term investments |  | 21,160 |  | 28,316 |
| Trade receivables, net |  | 677,468 |  | 595,685 |
| Inventories (Note 2) : |  |  |  |  |
| Materials |  | 113,782 |  | 92,307 |
| Work in process |  | 89,567 |  | 79,519 |
| Finished products |  | 311,804 |  | 266,511 |
|  |  | 515,153 |  | 438,337 |
| Prepaid expenses, deferred taxes and other |  | 172,228 |  | 137,632 |
| Total Current Assets |  | 1,489,431 |  | 1,312,609 |
| Property, plant and equipment |  | 2,669,296 |  | 2,549,828 |
| Less allowances for depreciation and amortization |  | 1,400,171 |  | 1,299,123 |
|  |  | 1,269,125 |  | 1,250,705 |
| Goodwill, Net |  | 572,244 |  | 164,097 |
| Other Intangibles, Net |  | 157,851 |  | 167,847 |
| Other |  | 226,583 |  | 184,994 |
| Total Assets | \$ | 3,715,234 | \$ | 3,080,252 |

Liabilities and Shareholders' Equity
Current Liabilities:
Short-term debt
Payables and accrued expenses
Total Current Liabilities
Long-Term Debt
Long-Term Employee Benefit Obligations
Deferred Income Taxes and Other
Commitments and Contingencies
Shareholders' Equity:
Preferred stock
Common stock
Capital in excess of par value
Cumulative currency translation adjustments
Retained earnings
Unearned ESOP compensation
Shares in treasury - at cost
Total Shareholders' Equity

Total Liabilities and Shareholders' Equity

$\$$
132,440
545,757
------------197
678,197
665,449
306,514
44,659

|  | 51,111 |
| :---: | :---: |
|  | 167,245 |
|  | 83,422 |
|  | $(86,870)$ |
|  | 2,249,463 |
|  | $(28,620)$ |
|  | $(1,050,318)$ |
|  | 1,385,433 |
| \$ | 3,080,252 |

## </TABLE>

> See notes to condensed consolidated financial statements

|  | June 30, |  |  |  | June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |  | 1998 |  | 1997 |  |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  |
| Revenues | \$ | 833,561 | \$ | 706,539 | \$ | 2,273,634 | \$ | 2,061,545 |
| Cost of products sold |  | 419,007 |  | 352,745 |  | 1,137,890 |  | 1,048,551 |
| Selling and administrative |  | 234,418 |  | 191,106 |  | 619,575 |  | 563,090 |
| Research and development |  | 80,859 |  | 57,551 |  | 169,285 |  | 136,618 |
| Special charges |  | 90,945 |  | - |  | 90,945 |  | - |
| Total Operating Costs and Expenses |  | 825,229 |  | 601,402 |  | 2,017,695 |  | 1,748,259 |
| Operating Income |  | 8,332 |  | 105,137 |  | 255,939 |  | 313,286 |
| Interest expense, net |  | $(17,526)$ |  | $(10,116)$ |  | $(39,194)$ |  | $(28,126)$ |
| Other (expense) income, net |  | $(1,815)$ |  | 3,779 |  | $(7,112)$ |  | 11,920 |
| Income (Loss) Before Income Taxes |  | $(11,009)$ |  | 98,800 |  | 209,633 |  | 297,080 |
| Income tax provision (benefit) |  | $(1,024)$ |  | 28,652 |  | 62,962 |  | 86,153 |
| Net Income (Loss) | \$ | $(9,985)$ | \$ | 70,148 | \$ | 146,671 | \$ | 210,927 |
| Earnings (Loss) Per Share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (.09) | \$ | . 57 | \$ | 1.18 | \$ | 1.70 |
| Diluted | \$ | (.09) | \$ | . 54 | \$ | 1.12 | \$ | 1.62 |
| Dividends Per Common Share | \$ | . 145 | \$ | . 13 | \$ | . 435 | \$ | . 39 |

</TABLE>

See notes to condensed consolidated financial statements
4
BECTON, DICKINSON AND COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Thousands of Dollars (Unaudited)

<TABLE>
<CAPTION>
<S>
Operating Activities:
Nine Months Ended
June 30,
\begin{tabular}{lr} 
Net income & \(\$ 146,671\) \\
Adjustments to Net Income to Derive Net Cash & \\
Provided by Operating Activities: & 168,889 \\
Depreciation and amortization & 59,308 \\
Non-cash special charges & 30,000 \\
Purchased in-process research and development & \((74,715)\) \\
Change in working capital & 30,901 \\
Other, net & \(-154,175\) \\
Net Cash Provided by Operating Activities & - \\
\hline
\end{tabular}

Investing Activities:
\begin{tabular}{|c|c|c|}
\hline Capital expenditures & \((138,768)\) & \((109,411)\) \\
\hline Acquisitions of businesses, net of cash acquired & \((520,768)\) & \((187,101)\) \\
\hline Proceeds from divestitures of businesses & - & 24,343 \\
\hline Payment received on note receivable & - & 4,549 \\
\hline Change in investments, net & \((5,138)\) & 22,323 \\
\hline Other, net & \((48,907)\) & \((40,870)\) \\
\hline Net Cash Used for Investing Activities & \((713,581)\) & \((286,167)\) \\
\hline Financing Activities: & & \\
\hline Change in short-term debt & 413,263 & 145,264 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Proceeds of long-term debt & - & 97,838 \\
\hline Payments of long-term debt & \((2,524)\) & \((117,473)\) \\
\hline Issuance of common stock & 37,593 & 26,935 \\
\hline Repurchase of common stock & \((44,476)\) & \((139,230)\) \\
\hline Dividends paid & \((56,523)\) & \((51,217)\) \\
\hline Net Cash Provided by (Used for) Financing Activities & 347,333 & \((37,883)\) \\
\hline Effect of exchange rate changes on cash and equivalents & \((4,023)\) & \((6,336)\) \\
\hline Net decrease in cash and equivalents & \((9,217)\) & \((14,149)\) \\
\hline Opening Cash and Equivalents & 112,639 & 135,151 \\
\hline Closing Cash and Equivalents & \$ 103,422 & \$ 121,002 \\
\hline
\end{tabular}

BECTON, DICKINSON AND COMPANY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Amounts in Thousands, Except Per Share Data June 30, 1998

Note 1 - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, in the opinion of the management of the Company, include all adjustments, which are of a normal recurring nature, necessary for a fair presentation of financial position and the results of operations and cash flows for the periods presented. However, the financial statements do not include all information and footnotes required for a presentation in accordance with generally accepted accounting principles. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included or incorporated by reference in the Company's 1997 Annual Report on Form 10-K. The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for the full year.

Note 2 - Inventory Valuation
- ------------------------------

An actual valuation of inventory under the LIFO method can be made only at the end of each fiscal year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations are based on management's estimates of expected year-end inventory levels and costs.

Note 3 - Acquisition of Business
- -------------------------------------

In April 1998, the Company completed its acquisition of the Medical Devices Division ("MDD") of The BOC Group, for approximately \(\$ 452,000\) in cash, subject to certain post-closing adjustments. The acquisition was recorded under the purchase method of accounting and, accordingly, MDD's results of operations for the post-acquisition period have been included in the accompanying consolidated financial statements. The Company recorded approximately \(\$ 360,000\) in goodwill, reflecting the allocation of the purchase price to assets acquired and liabilities assumed based on estimated fair values. In connection with this acquisition, certain research and development projects acquired were determined not to have reached technological feasibility. Accordingly, a charge of \(\$ 30,000\) for purchased in-process research and development was included in the third quarter results. The Company's results for the current quarter also included approximately \(\$ 15,000\) in charges associated with the integration of this business.

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Note 4 - Restructuring and Other Charges
- -------------------------------------------

During the third quarter of fiscal year 1998, the Company recorded special charges of \(\$ 90,945\) primarily associated with the restructuring of certain manufacturing operations and the write-down of impaired assets.

The third quarter results also included approximately \(\$ 11,000\) of reengineering charges associated with the enterprise-wide program to upgrade the Company's business systems. The majority of these charges were included in selling and
administrative expense. This program will develop a platform of common business practices for the Company and will coordinate the installation of a global software system to provide more efficient access to worldwide business information.

Note 5 - Subsequent Events

On July 28, 1998, the Board of Directors authorized a two-for-one common stock split, payable on August 20, 1998, to shareholders of record on August 10, 1998. The Board of Directors also approved an increase in the authorized common stock from 320,000 shares to 640,000 shares in connection with the stock split. Par value will remain at \(\$ 1.00\) per common share.

On July 29, 1998, the Company issued \(\$ 200,000\) of \(6.70 \%\) Debentures maturing on August 1, 2028 with an effective yield of \(7.08 \%\), including the effects of an interest rate hedge and other financing costs. Interest on the Debentures is payable on February 1 and August 1, beginning February 1, 1999. The Debentures are not redeemable prior to maturity and will not be entitled to any sinking fund. The Company used the net proceeds to repay a portion of its outstanding commercial paper.

Note 6 - Earnings (Loss) per Share
- ----------------------------------------

In 1998, the Company adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings per Share". All share and per share data for all periods have been presented and, where necessary, restated to conform to the SFAS No. 128 requirements. The reconciliation between the calculation of basic and diluted earnings (loss) per share follows:

\section*{<TABLE>}
<CAPTION>

\section*{<S> \\ Net income (loss) \\ Preferred stock dividends \\ Income (loss) applicable to common shareholders (A) \\ Preferred stock dividends - using \\ "if converted" method \\ Additional ESOP contribution using "if converted" method}

Income (loss) applicable to common shareholders after assumed conversions (B)

Average common shares outstanding (C)
Dilutive stock equivalents from stock plans
Shares issuable upon conversion of preferred stock

Average common and common equivalent shares outstanding - assuming dilution
(D)

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|r|}{123,302} & \multicolumn{2}{|r|}{129,847} & \multicolumn{2}{|r|}{130,342} & \multicolumn{2}{|r|}{129,940} \\
\hline \$ & \((\) & .09) & \$ & . 57 & \$ & 1.18 & \$ & 1.70 \\
\hline \$ & ( & .09) & \$ & . 54 & \$ & 1.12 & \$ & 1.62 \\
\hline
\end{tabular}
</TABLE>
In accordance with SFAS No. 128 requirements, the dilutive effect of potential common shares is not included in the computation of diluted per share amounts when a loss from continuing operations is reported. Accordingly, reported basic and diluted per share amounts are the same for the third quarter of fiscal year 1998.

Item 2. Management's Discussion and Analysis of Financial Condition and Results

of Operations.
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Results of Operations

Third Quarter 1998 vs. Third Quarter 1997

- -------------------------------------------

Third quarter revenues of $\$ 834$ million exceeded prior year revenues by $18 \%$. Revenue growth for the quarter was unfavorably affected by the strengthened dollar versus the prior year, which reduced revenues by an estimated \$17 million. Excluding the estimated impact of foreign currency translation, revenue growth would have been approximately $20 \%$. Medical Supplies and Devices segment ("Medical") revenues of $\$ 474$ million increased $24 \%$ or $26 \%$ after excluding the estimated impact of unfavorable foreign currency translation. The acquisition of MDD in April 1998, discussed in Note 3 to the Condensed Consolidated Financial Statements ("Financial Statements"), added approximately $\$ 40$ million to Medical revenues for the quarter. Diagnostic Systems segment ("Diagnostic") revenues of $\$ 359$ million increased $11 \%$. Adjusting for the estimated impact of unfavorable foreign currency translation, Diagnostic revenues would have increased approximately $14 \%$.

Domestic Medical revenues of $\$ 235$ million increased 20\%. International Medical revenues of $\$ 239$ million increased $28 \%$ primarily due to the acquisition in the current quarter, or $32 \%$ after excluding the estimated impact of unfavorable foreign currency translation. Strong growth rates were experienced by all of the major Medical businesses.

Domestic Diagnostic revenues of $\$ 207$ million increased $14 \%$ aided by prior year acquisitions. International Diagnostic revenues of $\$ 153$ million increased 7\%, but would have increased $14 \%$ after excluding the estimated effect of unfavorable foreign currency translation. All of the Diagnostic businesses reported good growth rates.

Excluding the effect of the current quarter's acquisition, the reported gross profit margin of $49.7 \%$ would have been almost a full percentage point higher than in the prior year. This improvement in the gross profit margin, excluding the acquisition, over last year's third quarter rate of $50.1 \%$ reflects a more profitable mix of products sold as well as continuing productivity improvements.

Selling and administrative expense was $\$ 234$ million, or $28.1 \%$ of revenues. Excluding the effects of the reengineering charges discussed in Note 4 to the Financial Statements and of the acquisition in the current quarter, selling and administrative expense would have been $26.2 \%$ of revenues, compared with last year's third quarter ratio of $27.0 \%$.

Investment of $\$ 81$ million in research and development, which included a charge of $\$ 30$ million for purchased in-process research and development as described in Note 3 to the Financial Statements, increased 41\% over last year's third quarter amount of $\$ 58$ million. The prior year's amount also included a charge of $\$ 15$ million for purchased in-process research and development

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associated with two acquisitions completed during the third quarter of fiscal year 1997. Excluding the effect of purchased in-process research and development in both years, investment in research and development increased 19\%, primarily reflecting the continuation of strategic investments in support of the Company's key businesses.

During the third quarter of fiscal year 1998, the Company recorded special charges of $\$ 91$ million primarily associated with the restructuring of certain manufacturing operations and the write-down of impaired assets. Implementation of the restructuring plan is expected to be completed by the end of 1999.

Operating income of $\$ 8$ million decreased from last year's third quarter amount of $\$ 105$ million. Excluding the impact in the current quarter of the acquisition and the restructuring and other charges, referenced in Notes 3 and 4 to the Financial Statements, respectively, operating margin would have been $18.7 \%$, compared to last year's third quarter operating margin of $17.0 \%$, adjusted to exclude purchased in-process research and development. This improvement reflects an improved gross profit margin as well as a lower selling and administrative expense ratio.

Net interest expense of $\$ 18$ million was about $\$ 7$ million higher than last year primarily due to additional borrowings to fund recent acquisitions. Other (expense) income, net decreased $\$ 6$ million from last year, primarily due to the absence in the current quarter of one-time gains which occurred in the prior year.

Excluding the impact of the acquisition and the restructuring and other charges discussed in Notes 3 and 4 to the Financial Statements, respectively, the third quarter income tax rate was $29 \%$, consistent with last year's rate. The expected rate for the full year is $29 \%$, excluding the impact of the acquisition and the charges.

The Company reported a pretax loss for the quarter of $\$ 11$ million, which included the unfavorable impact of $\$ 147$ million associated with the acquisition of MDD, and restructuring and other charges referenced in Notes 3 and 4 to the Financial Statements, respectively. The Company reported a net loss in the current quarter of $\$ 10$ million compared with net income of $\$ 70$ million a year ago. After adjusting for the effects of the acquisition and the charges discussed above, net income would have increased 13\%. Earnings (loss) per share were $\$(.09)$ compared with last year's $\$ .54$ on a diluted basis. After adjusting for the effects of the acquisition and the charges discussed above, diluted earnings per share would have been $\$ .73$.

Nine Months 1998 vs. Nine Months 1997

Revenues of $\$ 2.274$ billion were $10 \%$ higher than last year's revenues of $\$ 2.062$ billion. After adjusting for the estimated effect of unfavorable foreign currency translation, revenues would have increased approximately $14 \%$. Aided by current year acquisitions, Medical revenues of $\$ 1.231$ billion increased $11 \%$, or 14\% after adjusting for the estimated impact of unfavorable foreign currency translation. Diagnostic revenues of $\$ 1.043$ billion increased $9 \%$ primarily due to the full year impact of prior year acquisitions, or 13\% after adjusting for the effect of unfavorable foreign currency translation. Domestic revenues of \$1.232 billion increased 15\%, also aided
by the full year impact of prior year acquisitions. International revenues of $\$ 1.041$ billion increased $5 \%$, or $12 \%$ after excluding the estimated impact of foreign currency translation, primarily due to the current year acquisition of MDD.

The gross profit margin of $50.0 \%$ was almost a full percentage point higher than last year's rate of $49.1 \%$. Selling and administrative expense was $27.3 \%$ of revenues. Excluding the impact of the reengineering charges discussed in Note 4 to the Financial Statements and the acquisition of MDD in the third quarter, selling and administrative expense would have been $26.6 \%$ lower than last year's rate of $27.3 \%$. Research and development spending of $\$ 169$ million, which included $\$ 30$ million of purchased in-process research and development in the third quarter, increased $24 \%$ over last year's amount of $\$ 137$ million. The prior year's amount also included a charge of $\$ 15 \mathrm{million}$ for purchased in-process research and development. Excluding the effect of purchased in-process research and development in both years, investment in research and development increased $14 \%$. Operating income of $\$ 256$ million decreased $18 \%$ over the same period last year. Excluding the impact in the current year of the acquisition and the restructuring and other charges, referenced in Notes 3 and 4 to the Financial Statements, respectively, operating margin would have been $17.7 \%$. The prior year's operating margin would have been $15.9 \%$ excluding purchased in-process research and development. The reasons for these changes are consistent with those previously discussed in the Third Quarter Results of Operations.

Other (expense) income, net declined $\$ 19$ million compared with last year, principally due to higher foreign exchange losses and the absence of one-time gains which occurred in the prior year.

Net income was $\$ 147$ million, including the $\$ 106$ million unfavorable impact of the acquisition of MDD and the restructuring and other charges discussed in Notes 3 and 4 to the Financial Statements, respectively, compared with $\$ 211$ million last year. Diluted earnings per share of $\$ 1.12$ reflect an $\$ .81$ impact for these items.

Financial Condition

- ----------------------

During the first nine months of 1998, cash provided by operations was $\$ 361$ million, compared with $\$ 316$ million during the first nine months of last year. Capital expenditures during the first nine months were $\$ 139$ million compared with $\$ 109$ million during the first nine months of last year. For the full year, capital expenditures are expected to be approximately $\$ 200$ million. In the first quarter, the Company acquired a manufacturer of ophthalmic surgical and anesthesia products for $\$ 40$ million in cash. In the second quarter, the Company acquired the IntelliCode Intelligent Bar Coding Systems division of MedPlus, Inc. and Tru-Fit Marketing Corporation for an aggregate of $\$ 25$ million in cash and up to 297,760 shares of the Company's common stock, subject to certain post-closing adjustments. In the third quarter, the Company completed its acquisition of MDD for approximately $\$ 452$ million in cash, as described in Note 3 to the Financial Statements.

During the first nine months of 1998, total debt increased to $\$ 1.213$ billion from $\$ 798$ million principally as a result of the financing for the acquisition
deferred income tax liabilities, and debt) compared with $37.5 \%$ a year ago. In July 1998, the Company issued $\$ 200$ million of $6.70 \%$ Debentures maturing on August 1, 2028, as further discussed in Note 5 to the Financial Statements. The net proceeds of this issuance were used to repay a portion of the Company's outstanding commercial paper. Because of its strong credit rating, the Company believes it has the capacity to arrange significant additional borrowings should the need arise.

During the first nine months of 1998, the Company repurchased 913,500 shares of its common stock for a total expenditure of $\$ 44$ million. At June 30, 1998, authorization from the Board of Directors remained in effect to reacquire up to an additional 10.6 million shares, although the Company expects to limit its share repurchases for the balance of the year.

At its July 1998 meeting, the Board of Directors authorized a two-for-one stock split and a related increase in the authorized common stock, as further discussed in Note 5 to the Financial Statements.

The Company is currently implementing corrective courses of action needed to prepare its computer systems for the year 2000. The Company expects to spend approximately $\$ 6$ million to $\$ 10$ million to modify and replace its existing computer software to ensure proper transaction processing in the year 2000 and beyond. A portion of these costs will represent the redeployment of existing internal resources and, therefore, are not expected to be incremental. The Company will expense the costs to modify existing systems and will capitalize the costs to replace software that is not Year 2000 compliant. The amounts expensed to date have been immaterial and the costs of the Year 2000 project to be incurred over the next eighteen months are not expected to have a material effect on the Company's results of operations or financial position. A comprehensive evaluation of the impact of the Year 2000 issue on both the Company's infrastructure and its interface with suppliers, distributors and customers has been initiated and is expected to be completed in fiscal year 1998. The Company expects its remediation program to be substantially completed by the middle of 1999. The Company's plans to complete its Year 2000 remediation work are based on management's best estimate, considering certain assumptions about future events, including the availability of certain resources, thirdparty remediation plans and other factors. The Year 2000 issue presents farreaching implications, some of which cannot be anticipated with any degree of certainty. The Company is actively soliciting statements of compliance from other entities with which it conducts business to determine and minimize the extent of its vulnerability to third parties failing to remediate their own Year 2000 issues on a timely basis. There can be no guarantee, however, that the systems of these other entities will be ready on a timely basis or that any failure in Year 2000 readiness by another entity would not have an adverse effect on the Company's systems. The Company currently is defining and evaluating alternative contingency measures to address issues of nonpreparedness so as to avoid any potential disruptions.

In the second quarter of fiscal year 1998, the Board of Directors approved an enterprise-wide systems initiative. This project will develop a platform of common business practices for the Company and will coordinate the installation of a global software system to provide more efficient access to worldwide business information. The initiative is expected to cost $\$ 160$ million over the next seven years.

On January 1, 1999, the eleven member countries of the European Union will begin the transition to a common currency, the "euro". These participating countries expect the euro transition to be completed by July 1, 2002. The Company expects to have the system modifications necessary to accommodate euro denominated transactions by the end of fiscal year 1998. The Company is currently evaluating the impact of the euro conversion on market risk and price competition. The Company does not expect this conversion to have a material impact on its results of operations, financial condition or cash flows.

The Company, along with a number of other manufacturers, has been named as a defendant in 161 product liability lawsuits related to natural rubber latex that have been filed in various state and Federal courts. Cases pending in Federal court are being coordinated under the matter In re Latex Gloves Products Liability Litigation (MDL Docket No. 1148) in Philadelphia, and analogous procedures have been implemented in the state courts of California, Pennsylvania and New Jersey. Generally, these actions allege that medical personnel have suffered allergic reactions ranging from skin irritation to anaphylaxis as a result of exposure to medical gloves containing natural rubber latex. In 1986, the Company acquired a business which manufactured, among other things, latex surgical gloves. In 1995, the Company divested this glove business. The Company intends to mount a vigorous defense in these lawsuits. The Company is
also involved in other legal proceedings and claims which arise in the ordinary course of business, both as a plaintiff and a defendant. In the opinion of the Company, the results of the above matters, individually and in the aggregate, are not expected to have a material effect on its results of operations, financial condition or cash flows.

This interim report on Form 10-Q contains certain forward looking statements (as defined under Federal securities laws) regarding the Company's performance, including future revenues, products and income, which are based upon current expectations of the Company and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described in any forward looking statement. Factors that could cause actual results to vary materially include, but are not limited to, competitive factors, changes in regional, national or foreign economic conditions, changes in interest or foreign currency exchange rates, delays in product introductions, year 2000 issues, and changes in health care or other governmental regulation, as well as other factors discussed herein and in other of the Company's filings with the Securities and Exchange Commission.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no material changes in information reported since the fiscal year ended September 30, 1997.

Item 1. Legal Proceedings.

On October 10, 1997, the New Jersey Department of Environmental Protection ("NJDEP") filed three Notices of Civil Administrative Penalty Assessment against the Company relating to the Company's previously owned Ivers-Lee division. The NJDEP alleged operating exceedences on certain air pollution control equipment, failure to submit required emission reports, and excess usage of certain printing materials, and sought civil administrative penalties totaling $\$ 461,200.00$. In June 1998, the Company entered into a Consent Order with NJDEP for a full and final settlement of these matters with a payment of a $\$ 345,000.00$ penalty, without an admission of liability.

In addition, the Company is a party to a number of federal proceedings in the United States brought under the Comprehensive Environmental Response, Compensation and Liability Act, also known as Superfund, and similar state laws. The Company also is involved in other legal proceedings and claims which arise in the ordinary course of business, both as a plaintiff and a defendant. The results of these matters, individually and in the aggregate, are not expected to have a material effect on the Company.

Item 2. Changes in Securities and Use of Proceeds.

Pursuant to the terms of the Agreement and Plan of Merger dated January 9, 1998 (the "Merger Agreement") entered into by the Company in connection with its acquisition of Tru-Fit Marketing Corporation, a Massachusetts corporation ("Tru-Fit"), in this quarter the former shareholders of Tru-Fit received an additional 12,406 shares of the Company's common stock, par value $\$ 1.00$ per share ("Common Stock"). Pursuant to the terms of the Merger Agreement, the former Tru-Fit shareholders may receive up to an additional 37,220 shares of Common Stock, pending resolution of potential post-closing adjustments and indemnification claims to the merger consideration paid under the Merger Agreement.

The Common Stock issued to the former shareholders of Tru-Fit was offered and sold pursuant to the exemption from registration provided by Section 4(2) of the Securities Act of 1933, as amended (the "Securities Act"), for transactions not involving a public offering of securities. In connection with the offer and sale, the Company relied upon the fact that the offering was made to only two offerees (the former shareholders of Tru-Fit) and did not involve any general advertising or solicitation, the offerees were sophisticated investors, the size of the offering was small in relation to the Company's market capitalization,
and the Company had taken reasonable steps to prevent resale of the

Common Stock by the former shareholders of Tru-Fit in violation of the Securities Act.

Item 3. Defaults Upon Senior Securities.
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Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders.
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Not applicable.

Item 5. Other Information.

Not applicable.

Item 6. Exhibits and Reports on Form 8-K.
$\qquad$
a) Exhibits

3(a)(i) - Restated Certificate of Incorporation
$3(a)(i i)$ - Amendment to the Restated Certificate of Incorporation, as of August 5, 1996.
$3(a)(i i i)$ - Amendment to the Restated Certificate of Incorporation, as of August 10, 1998.
3 (b) - By-Laws, as amended February 10, 1998.
27.1 - Financial Data Schedule.
27.2 - Restated Financial Data Schedule.
b) Reports on Form 8-K

During the three-month period ending June 30, 1998, the Company filed two Current Reports on Form 8-K under Item 5 -Other Events:
(i) In a report dated April 3, 1998, the Company announced the consummation of the acquisition of the Medical Devices Division of Ohmeda, the health care business of The BOC Group, Inc.
(ii) In a report dated May 21, 1998, the Company announced that its Board of Directors had approved a plan to restructure certain manufacturing and administrative activities.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

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Becton, Dickinson and Company
(Registrant)
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Date August 13, 1998
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/s/ Kenneth R. Weisshaar
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Kenneth R. Weisshaar
Senior Vice President - Finance
and Chief Financial Officer
(Principal Financial and Accounting Officer)
16
EXHIBIT INDEX
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## Number Description <br> ------------- ----------------------

| $3($ a) (i) | Restated <br>  <br> Certificate of <br>  <br> Incorporation |
| :--- | :--- |
| 3 (a) (ii) | Amendment to the <br>  <br>  <br>  <br> Restated Certificate <br> of Incorporation, <br> as of August 5, 1996 |


| $3($ a) (iii) | Amendment to the <br> Restated Certificate <br> of Incorporation, <br> as of August 10,1998 |
| :--- | :--- |
| 2 (b) | By-Laws, as amended <br> February 10, 1998 |
| 27.2 | Financial Data Schedule |
|  | Restated Financial Data <br> Schedule |

Method of Filing
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Incorporated by reference to Exhibit $3(a)$ to the registrant's Quarterly Report on Form 10-Q for the period ended June 30, 1996

Filed with
this report

Incorporated by reference to Exhibit 3 (ii) to the registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 1998

Filed with
this report

Filed with
this report

CERTIFICATE OF AMENDMENT<br>TO THE<br>RESTATED CERTIFICATE OF INCORPORATION<br>OF<br>BECTON, DICKINSON AND COMPANY

To: The Secretary of State
State of New Jersey

Pursuant to the provisions of Section 14A:7-15.1(3), 14A:9-2(2) and 14A:94(2) of the New Jersey Business Corporation Act, Becton, Dickinson and Company, a corporation organized under the laws of the State of New Jersey (the "Corporation"), executes the following Certificate of Amendment to its Restated Certificate of Incorporation:

1. The name of the corporation is Becton, Dickinson and Company.
2. The following amendment to the Restated Certificate of Incorporation of the Corporation (the "Amendment") was approved and duly adopted by the Board of Directors of the Corporation on the 28 th day of July, 1998 to be effective as provided therein.
"The authorized Common Stock of the Company shall be increased from $320,000,000$ shares to $640,000,000$ shares and, in connection therewith, the Restated Certificate of Incorporation of the Company, first sentence of Article IV, is hereby amended in its entirety, effective at the close of business on August 10, 1998, to read as follows:

The Corporation is authorized to issue $640,000,000$ shares of Common Stock
of a par value of $\$ 1.00$ per share (the "Common Stock") and 5,000,000 shares
of Preferred Stock of a par value of $\$ 1.00$ per share (the "Preferred
Stock"), in such series and with such rights, preferences and limitations,
including voting rights, as the Board of Directors may determine."
3. The Amendment will not adversely affect the rights or preferences of the holders of outstanding shares of any class or series of stock of the Corporation and will not result in the percentage of authorized shares that remains unissued after the share division exceeding the percentage of authorized shares that were unissued before the share division.
4. On the effective date of the Amendment, (i) each share of Common Stock of the Corporation which was issued and outstanding or held in Treasury as of the effective date shall be divided into two fully-paid and non-assessable shares of Common Stock, par value $\$ 1.00$ per share, and (ii) each share of common Stock allocated to the Corporation's reserves for issuance under its stock award, restricted stock and stock option plans or otherwise shall be divided into two shares of Common Stock, par value $\$ 1.00$ per share.
5. The Amendment and the division of shares of Common Stock of the Corporation shall become effective at the close of business on the 10 th day of August, 1998.

IN WITNESS WHEREOF, the Corporation has caused this Certificate to be signed by its Vice President and Secretary on the 28 th day of July, 1998.

BECTON, DICKINSON AND COMPANY

By:/s/ Bridget M. Healy
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Bridget M. Healy
Vice President and Secretary

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